



*The Diamond Core Drill - DE710 - is used for surface exploration. It's a track mounted drill rig.*

Sandvik's range of machines stretch over small underground drills, that can operate in narrow shafts to huge bucket wheel excavators, where a row of buckets turning on a wheel scoop up ground in open pit mines.

Selling mining and quarrying machines is a new business area for Sandvik in Thailand, but the "Big Stuff" is far from the company's core product line.

In fact, Sandvik mainly deals in much smaller stuff. The company makes tools for factories, where they are used in machines to shape components. It could be everything from cars and airplanes to motorcycles. Typically, subcontractors in the automotive sector uses the cutting tools to shape and form components like crankshafts, camshafts, and connecting rods.

Another example are bio-compatible products. That's products like bone plates, tiny screws, and thin metal threads used in implants. These products are only made in stainless steel.

Almost any kind of industry or manufacturer needs finely cut parts or machinery. Sandvik Thailand's customers are therefore found in almost any kind of factory or industry stretching from food producers to oil and gas production.

"We have had strong growth since the 1997 financial crisis although we have seen a slow down recently in some sectors due to the political and economic situation. But we are confident that once these problems disappear, Thailand will return to its steady industrial growth," says Keith Johnson.

In spite of the slow down, the company is celebrating its 40 year anniversary this year in Thailand with a turnover in the excess of 600 million THB.



*Managing Director for Sandvik Thailand Keith Johnson is ready for selling big machines for the mining and quarrying industries in Thailand.*



*Productivity Center Technician Wanchana Upamano in Sandvik Thailand's showroom, where he demonstrates the company's machines to cut and shape really small metal parts.*