



“
Alongside the finest properties, E&V offers peace of mind for our clients.”

that’s why we’ve entered into the Thai-Swedish Chamber of Commerce’s Best Practices initiative, because we want to ensure that the purchase experience is a good one where all buyers are fully informed.”

With the luxury real estate group spanning the globe with over 340 offices in 25 countries and even though they are now only starting to expand into the Scandinavian market, Bruce says that Swedes know the brand well from extensive travel and second home purchases elsewhere.

Those clients, or any other discerning buyers, no longer need to have any doubts about the quality of service they will encounter when looking for holiday homes or property in the increasingly popular seaside town.

“Obviously, there is trust in the name,” says Bruce. “E&V brings with it years of international experience. Our track record is also impressive; in the relatively short time we have been working in Hua Hin, we have already been entrusted with handling most of the exclusive and mid-to-high-end developments in the region. Alongside the finest properties, E&V offers peace of mind for our clients.”

“With typical German efficiency we have an excellent transparent system in place that is used by all

our property shops globally that is designed to benefit our clients and in conjunction with our own international training academy that all staff attend it ensures the highest level of service standards for our clients.”

“The majority of our clients so far have been Europeans so they expect that we maintain the highest level of German standards and professionalism. So we need to ensure we deliver it; that’s why we’ve had repeat training for our staff and we’re continuing on that Best Practices process. We’re now expanding and gaining more inroads also for Thai buyers. They’re very astute, but they also expect a level of assistance in their way of doing business. Now when we’re sole agents for developments, they’re more at ease to come and talk with us,” he continues.

What distinguishes the international property agent from other local players on the property agent scene is: how the thorough, standardized system and strict policies are being followed by all its consultants; the ongoing in-depth training of all highly competent employees; the world-wide network under its brand; and how only carefully selected quality properties are brought in to the portfolio.

“We only list those developments